

# Bring This to Your POS Demo

A QUILT SOFTWARE SOLUTION »

## A Liquor Store Owner's Checklist

12 Steps

### 1 LEGAL AGE VERIFICATION & ID HANDLING

Which ID types does the system accept by default (driver's licenses, state IDs, passports, military IDs)?

What appears on-screen when a cashier scans an expired, suspended, or invalid ID?

Does the POS block the sale automatically, or rely on staff judgment?

Where are age-check logs stored, how long are they retained, and can managers run detailed reports?

Does the system support both scanner-based checks and manager-approved manual overrides?

### 2 STATE & LOCAL LIQUOR LAW HANDLING

How does the POS apply liquor taxes when rules differ by product type, size, or ABV?

Can the system block restricted sales hours and enforce purchase limits?

Can managers export reports formatted for ABC or state audits?

### 3 CASE-BREAK INVENTORY & BOTTLE-LEVEL TRACKING

How does inventory change when a case breaks into singles or mixed cases?

Does the system track inventory separately by size, brand, and package type?

How does the POS handle supplier pack changes and returns on broken cases?

### 4 KEG TRACKING, DEPOSITS & RETURNS

How does the system record keg deposits and tie them to customers or transactions?

Does the POS flag overdue or missing keg returns?

How does the system handle damaged kegs or partial refunds?

### 5 DISTRIBUTOR ORDERING & SUPPLIER MANAGEMENT

Can the system generate purchase orders based on actual sales data?

How does the POS handle minimum order quantities, pricing tiers, and discontinued items?

Can managers review order history and flag late or shorted deliveries?

What manual steps remain after inventory arrives?

### 6 PRICING RULES, PROMOTIONS & REBATES

How does the POS handle mix-and-match pricing, case discounts, and single-bottle pricing?

Does the system apply manufacturer rebates at checkout or after the sale?

Can the POS enforce one-per-customer promotion limits?

Can reports show margin changes tied to promotions?

### 7 CHECKOUT SPEED & OFFLINE SALES

Which sales, payment, and age-check functions continue during an outage, and how does the system sync afterward?

What happens if multiple registers reconnect at the same time?

How does the POS prevent duplicate transactions after reconnecting?

### 8 CUSTOMER LOYALTY & AGE-RESTRICTED PROGRAMS

Can the system block loyalty signups for underage customers?

How does the POS tie rewards to phone number, ID, or customer profile?

What happens to rewards or points when a customer returns an item?

Can managers restrict rewards by product type or alcohol category?

### 9 EMPLOYEE PERMISSIONS & ACCOUNTABILITY

How does the POS restrict certain sales by role or experience level?

Can managers control who overrides age checks or pricing?

Can owners track voids, refunds, and overrides by employee?

Can permissions change by location for multi-store operators?

### 10 REPORTING

Can reports filter by bottle size, ABV, supplier, or license type?

How does reporting work across multiple locations?

Can managers export reports in formats accepted by accountants or regulators?

Does the program have any reporting gaps that will still require manual spreadsheets?

### 11 SUPPORT, TRAINING & VENDOR ACCOUNTABILITY

What training and setup resources does the provider include?

How quickly does support respond during business hours, nights, weekends, and holidays?

How does onboarding work for new cashiers after launch?

How does the vendor communicate updates that affect daily operations?

### 12 COSTS, CONTRACTS & LONG-TERM FIT

Which fees apply monthly, annually, or per transaction?

What hardware costs apply upfront and over time?

Does the contract lock stores into specific processors?

Which features require paid add-ons?

How often do prices change for existing customers?